



## Internal Report: Lacey Heavy Equipment 1 - Lacey Expansion 1

Table 1: Basic Information

Project Name	Lacey Expansion 1
Project Applicant	Lacey Heavy Equipment 1
Project Description	The Lacey Expansion Project includes the improvement of the existing 3,200 SF building at the Dysinger Road site and the construction of a 3,000 SF addition. Lacey will also purchase approximately \$500,000 of equipment for installation at its new site.
Project Industry	Miscellaneous Manufacturing
Municipality	Lockport Town
School District	Lockport
Type of Transaction	Lease
Project Cost	\$825,000
Mortgage Amount	\$65,000

Table 2: Permanent New /Retained Employment (Annual FTEs)

	State	Region
<b>Total Employment</b>	<b>35</b>	<b>35</b>
Direct**	15 (5 created and 10 retained)	15 (5 created and 10 retained)
Indirect***	7	7
Induced****	11	11
Temporary Construction (Direct and Indirect)	2	2

Table 3: Permanent New /Retained Labor Income (Annual) & Average Salary (Annual)

	State Labor Income	Region Labor Income	Average Salary
<b>Total</b>	<b>\$1,626,402</b>	<b>\$1,626,402</b>	<b>\$46,208</b>
Direct**	\$675,000	\$675,000	\$45,000
Indirect***	\$381,358	\$381,358	\$58,110
Induced****	\$448,899	\$448,899	\$39,710
Temporary Construction (Direct and Indirect)	\$121,145	\$121,145	\$51,991



Table 4: Cost/Benefit Analysis (Discounted Present Value\*)

<b>Total Costs to State and Region</b>	<b>\$100,615</b>
Mortgage Tax Revenue Forgone	\$650
State	\$488
County	\$163
Local	\$0
Property Tax Revenue Forgone	\$66,727
485-B Property Tax Abatement	\$4,863
Above 485-B	\$61,864
Sales Tax Revenue Forgone	\$47,488
Construction Materials	\$7,488
Other Items	\$40,000
Less IDA Fee	-\$14,250
<b>Total Benefits to State and Region</b>	<b>\$1,134,228</b>
<b>Total State Benefits</b>	<b>\$871,368</b>
Income Tax Revenue	\$649,054
Direct**	\$300,788
Indirect***	\$184,932
Induced****	\$158,851
Construction (Direct and Indirect, over 0 years)	\$4,482
Sales Tax Revenue	\$222,313
Direct**	\$99,083
Indirect***	\$55,979
Induced****	\$65,894
Construction (Direct and Indirect, over 0 years)	\$1,357
<b>Total Regional Benefits</b>	<b>\$262,860</b>
Property Tax/PILOT Revenue	\$40,547
Sales Tax Revenue	\$222,313
Direct**	\$99,083
Indirect***	\$55,979
Induced****	\$65,894
Construction (Direct and Indirect, over 0 years)	\$1,357
<b>Benefit to Cost Ratio</b>	<b>11.3:1</b>

Table 5: Regional Fiscal Impact (Discounted Present Value<sup>\*</sup>)

Total Local Client Incentives	\$76,384
Total Anticipated Local Revenue (Property Tax plus Local Sales Tax)	\$262,860
Net Local Revenue	\$186,477
Benefit to Cost Ratio	3.4:1

Table 6: Property Tax Revenue (Discounted Present Value<sup>\*</sup>)

<b>Total Property Tax</b>	<b>\$62,877</b>
<b>County Property Tax</b>	<b>\$12,049</b>
Property Tax on Existing Property	\$2,426
Property Tax on Improvement to Property	\$9,623
<b>School District Property Tax</b>	<b>\$50,828</b>
Property Tax on Existing Property	\$19,904
Property Tax on Improvement to Property	\$30,924

\* Figures over 15 years and discounted by 2%

\*\* Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

\*\*\* Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

\*\*\*\* Induced - The recipient of IDA assistance by adding to and/or retaining payroll stimulates household spending that is new to the regional economy and/or saved from being lost to competitors outside the region.

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