

2021 PERFORMANCE/MEASUREMENT REPORT

The table below displays data demonstrating the Town’s overall performance during 2020 compared to one-year goals and three-year goals as presented in the Economic Development Strategy.

	2021 ECONOMIC DEVELOPMENT OVERALL PERFORMANCE		
Item	2021 Accomplishments	One Year Goal	Three Year Goal
Industrial Development	1 -sales tax exemption project – Bison Bag Warehouse expansion \$2,100,000 in new investment	1 Lease-Lease Back projects resulting in at least \$1 million in new investment	Increase industrial tax base annually
Industrial	\$2,100,000 Investment Jobs created = 10 and 90 retained at Bison Bag. An additional \$2M invested by 3 other non-induced projects adding 4 new jobs.	(contributes to 100)	(contributes to 300)
Office Development	2 – new offices(Kaleida Lab Draw and Dysinger Sq) with \$660,000 invested creating 4 new jobs.	1 project. (contributes to 100)	Increase commercial tax base annually
Retail Development	9 new retail business and 1 reno/expansions Together they invested \$2,130,000 for new businesses and \$50,000 in renovation/expansion - 39 new jobs.	(contributes to 100)	Increase retail sales opportunities annually
Job Growth	59 new FTE jobs were created in 2021.	Create 100 new jobs	Assist in the formation of 300 new jobs over 3 years
Overall Investment	\$5,076,000 in new investment	Generate \$5 million in new investment	Assist in the construction and expansion of \$15 million in new investment

2021 Assessment of Projects								
YEAR STAR T	PROJECT NAME	JOBS PER CONTRAC T	2018 PROJECT S 85% MIN	PROJECT COMPLETIO N + 24MO	JOBS REPORTE D	CONSTRUCTIO N PER CONTRACT	PERCENT COMPLETED	PROJEC T ENDS
2011	Basil Toyota	60			60	\$3,400,000.00	100.00%	2022
2014	Bison Bag	69			99	\$1,600,000.00	100.00%	2032
2007	Contracts Unlimited #1 (32 total)	21			22	\$665,000.00	100.00%	2019
2009	Contracts Unlimited #2	11			16.5	\$375,000.00	100.00%	2025
2019	Custom Laser	58	49	7/1/2021	82.5	\$6,000,000.00	100.00%	2035
2006	Eastern Applied Research	15			13.5	\$370,000.00	100.00%	2021
2016	GJH Gooding Company**	44		9/30/2019	35.5	\$700,000.00	100.00%	2031
2012	Introl Design***	15			12	\$700,000.00	100.00%	2027
2016	Lacey Heavy Equipment@	13		9/10/2019	12	\$825,000.00	100.00%	2032
2018	JNR Door, LLC.*	16	13.5	3/19/2021	5	\$775,000.00	100.00%	Early term - 2021
2016	JNR Moley Magnetics@@	54		10/29/2019	43	\$1,400,000.00	100.00%	2033
2012	Mulvey Construction	32			40	\$720,900.00	100.00%	2023
2015	New York Beer Project	38.5			80	\$3,700,000.00	100.00%	2026
2010	Niagara Frontier Distribution	5			5.5	\$500,000.00	100.00%	2026
2018	Up North Hosting, LLC	6	5	5/1/2021	6	\$735,000.00	100.00%	2034
2019	Waterhaus Waterjet****	6	5	2/13/2021	5	\$550,000.00	100.00%	2035
2009	BF1 Yahoo!/Oath	75			75	\$150,000,000.00	100.00%	2028
2014	BF2 Verizon/Yahoo/Oath*****	115			110	\$87,000,000.00	100.00%	2034
2019	BF2.2 Verizon/Yahoo!/Oath	10	8.5	9/5/2021	10	\$104,000,000.00	85.00%	2034
		TOTAL JOBS PER CONTRAC T			CURRENT JOBS			
		668			765.5			
* - 2 open positions PILOT terminates early in 2021 ** - 7 open positions due to workforce crisis *** - 3 open skilled positions due to workforce crisis **** - 2 open positions due to workforce crisis ***** - 3 open positions due to workforce crisis and Work from Home model @ - 2 open skilled mechanic positions due to workforce crisis @@ - 2 open positions and original job target was in error.								
**see assessment of effectiveness report for details on JNR early PILOT termination								