

## 2022 PERFORMANCE/MEASUREMENT REPORT

The table below displays data demonstrating the Town’s overall performance during 2022 compared to one-year goals and three-year goals as presented in the Economic Development Strategy.

	<b>2022 ECONOMIC DEVELOPMENT OVERALL PERFORMANCE</b>		
<b>Item</b>	<b>2022 Accomplishments</b>	<b>One Year Goal</b>	<b>Three Year Goal</b>
<b>Industrial Development</b>	1 -sales tax exemption project – Bison Bag Warehouse expansion  \$2,100,000 in new investment	1 Lease-Lease Back projects resulting in at least \$1 million in new investment	Increase industrial tax base annually
<b>Industrial</b>	3 projects and or new tenants in IDA Park	23 new industrial jobs contributes to 100 job total	(contributes to 300)
<b>Office Development</b>	3 – new offices (Gantry, Cornerstone Services and Roswell Park) with \$140,000 invested creating 4 new jobs.	4 jobs contribute to the 100-job total	Increase commercial tax base annually
<b>Retail Development</b>	2 new retail business and 3 reno/expansions/relocations Together they have or will invest \$4348,000 23 new jobs.	23 jobs that contribute to the 100-job goal	Increase retail sales opportunities annually
<b>Job Growth</b>	50 new FTE jobs were created in 2022.	Create 100 new jobs	Assist in the formation of 300 new jobs over 3 years
<b>Overall Investment</b>	\$6,643,000 in new investment	Generate \$5 million in new investment	Assist in the construction and expansion of \$15 million in new investment

2022 Assessment of Projects								
Year Start	PROJECT NAME	Jobs per contract	2018 PROJECT S 85% MIN	Project completion plus 24 mths	Jobs Reported	Construction PER CONTRACT	PERCENT COMPLETED	Project Ends
2011	Basil Toyota	60			59	\$3,400,000.00	100.00%	2022
2014	Bison Bag	69			92	\$1,600,000.00	100.00%	2032
2009	Contracts Unlimited #2	11			17.5	\$375,000.00	100.00%	2025
2019	Custom Laser	58	49	7/1/2021	72	\$6,000,000.00	100.00%	2035
2016	GJH Gooding Company**	44		9/30/2019	37	\$700,000.00	100.00%	2031
2012	Introl Design***	15			12	\$700,000.00	100.00%	2027
2016	Lacey Heavy Equipment@	13		9/10/2019	11	\$825,000.00	100.00%	2032
2016	Moley Magnetics@@	54		10/29/2019	48	\$1,400,000.00	100.00%	2033
2012	Mulvey Construction	32			37.5	\$720,900.00	100.00%	2023
2015	New York Beer Project	38.5			83	\$3,700,000.00	100.00%	2026
2010	Niagara Frontier Distribution	5			5.5	\$500,000.00	100.00%	2026
2018	Up North Hosting, LLC	6	5	5/1/2021	5.5	\$735,000.00	100.00%	2034
2019	Waterhaus Waterjet	6	5	2/13/2021	6.5	\$550,000.00	100.00%	2035
2009	BF1 Yahoo!/Oath	75			75	\$150,000,000.00	100.00%	2028
2014	BF2 Yahoo/Oath*****	115			108	\$87,000,000.00	100.00%	2034
2019	BF2.2/Yahoo!/Oath	10	8.5	9/5/2021	9	\$104,000,000.00	85.00%	2034
2021	Bison Bag Warehouse Expansion	10		2023	14	2,100,000	90%	2023
		TOTAL JOBS PER CONTRACT			CURRENT JOBS			
		621.5			692.5			
** - 37 up from 35 in 2021 6 open positions actively recruiting *** - 3 open skilled positions due to workforce crisis ***** - 4 ft and 2 pt open positions due to workforce crisis and Work from Home model @ -3 open skilled diesel mechanic positions due to workforce crisis @@ -48 up from 43 3 open positions and active search								