

## 2023 PERFORMANCE/MEASUREMENT REPORT

The table below displays data demonstrating the Town’s overall performance during 2023 compared to one-year goals and three-year goals as presented in the Economic Development Mission and Goals statement.

	<b>2023 ECONOMIC DEVELOPMENT OVERALL PERFORMANCE</b>		
<b>Item</b>	<b>2023 Accomplishments</b>	<b>One Year Goal</b>	<b>Three Year Goal</b>
<b>Industrial Development</b>	<p>1 Renewable Energy Pilot – RPNY Solar 3</p> <p>\$14,000,000 in new investment</p> <p>Also induced SIVA Wind and CV Plastics in 2023 but not closed in 2023</p>	1 Lease-Lease Back projects resulting in at least \$1 million in new investment	Increase industrial tax base annually
<b>Industrial</b>	3 projects and new tenant in IDA Park - TEMASYS	2 new industrial jobs in 2023 with 30-40 others presented in SIVA Wind and CV Plastics contribute to 100 job goal	(contributes to 300)
<b>Office Development</b>	3 – new offices (Catholic Health, Roswell Care Network and Cornerstone FCU) with \$14,500,000 invested creating 34 new jobs.	34 jobs contribute to the 100-job total	Increase commercial tax base annually
<b>Retail Development</b>	11 new and/or expanded retail business led by new LMH and changes in ownership and renovation of Transit Surgi- Ctr Together they have or will invest \$60,445,000 with retaining 198 jobs retained and 35 new jobs.	35 jobs that contribute to the 100-job goal in addition to the retained health care jobs	Increase retail sales opportunities annually
<b>Job Growth</b>	70 new FTE jobs were created in 2023 With 198 retained via LMH and Surgi Center.	Create 100 new jobs	Assist in the formation of 300 new jobs over 3 years

<b>Overall Investment</b>	\$88,945,070 in new investment	Generate \$5 million in new investment	Assist in the construction and expansion of \$15 million in new investment
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2023 Assessment of Projects								
Year Start	PROJECT NAME	Jobs per contract	PROJECT@ 85% MIN	Project completion plus 24 mths	Jobs Reported	Construction PER CONTRACT	PERCENT COMPLETED	Project Ends
2023	RPNY Solar 3 Community Solar	0		12/31/24	0	\$14,000,000	98%	2048
2014	Bison Bag	69			112	\$1,600,000.00	100.00%	2032
2009	Contracts Unlimited #2	11			18	\$375,000.00	100.00%	2025
2019	Custom Laser	58	49	7/1/2021	77.5	\$6,000,000.00	100.00%	2035
2016	GJH Gooding Company**	44		9/30/2019	39	\$700,000.00	100.00%	2031
2012	Introl Design***	15			13	\$700,000.00	100.00%	2027
2016	Lacey Heavy Equipment@	13		9/10/2019	11	\$825,000.00	100.00%	2032
2016	Moley Magnetics@@	54		10/29/2019	47	\$1,400,000.00	100.00%	2033
2012	Mulvey Construction	32			41.5	\$720,900.00	100.00%	2023
2015	New York Beer Project	38.5			78	\$3,700,000.00	100.00%	2026
2010	Niagara Frontier Distribution	5			5.5	\$500,000.00	100.00%	2026
2018	Up North Hosting, LLC @@@	6	5	5/1/2021	0	\$735,000.00	100.00%	2034
2019	Waterhaus Waterjet*	6	5	2/13/2021	5.5	\$550,000.00	100.00%	2035
2009	BF1 Yahoo!/Oath *****	75	64		70	\$150,000,000.00	100.00%	2028
2014	BF2 Yahoo!/Oath *****	115	98		106	\$87,000,000.00	100.00%	2034
2019	BF2.2/Yahoo!/Oath	10	8.5	9/5/2021	9	\$104,000,000.00	85.00%	2034
2021	Bison Bag Warehouse Expansion	10		2023	8	\$2,100,000	100%	2023
		TOTAL JOBS PER CONTRACT			CURRENT JOBS			
		561..5			623			

	<p>** - 39 up from 37 in 2022 5 open positions active creative recruiting  *** - 2 open skilled positions due to workforce crisis  ***** - a # of full, parttime and contractor requisitions open. Slow to fill due to workforce crisis  @ -2 open skilled diesel mechanic positions due to workforce crisis  @@ -47 - 3 open positions and active search  *2 open, unfilled positions with 4 failed hires in 2023</p>							
	<p>@@@ - Up North Hosting paused activity in May 2023 and put facility up for sale. In October PILOT terminated in January 2024</p>							